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An Offer of Named Varieties



**For Flower Lovers Who are
Planning their First Peony Bed**



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Beginners' Collections



I am quite sure my Peony Price List will be read by some persons who have never owned any peonies in their own gardens, and also by others who have never even seen a first-class Peony in bloom.

No one in either of these two classes will be very much interested in this list, because they will not understand the feelings which prompt Peony Enthusiasts to pay from one dollar to twenty-five dollars for a small root of a very desirable Peony. No doubt some of them will even think that while Peony Enthusiasts may be nice people all right, yet they are just a little off balance, or not quite normal, when talking about their favorite flowers.

I can quite well understand such thoughts in the minds of beginners, for I myself began with Peony roots which cost me only twenty-five cents each and it took me two years to be willing to spend fifty cents for a single root, and still another year to be willing to pay one dollar.

But after genuine interest in Peonies is once aroused, there is as much joy in the possession of fine varieties as there is in the possession of jewels, and Peonies have

one great advantage over jewels, in that they increase in size, and consequently in value.

In order to stimulate an interest in first-class Peonies in new localities, I have decided to make the following offer. I will send prepaid four small divisions of Peonies for one dollar and fifty cents, and each division will have the name of the variety attached to it, and for three dollars I will send eight small divisions, all different varieties, and the names will be attached. The varieties in the two collections will not be the same so that if any one cares to order both collections, he will have twelve varieties in his garden.

My theory is, that in two or three years, the owners of these collections will be customers for the listed varieties, and that the number of Peony Enthusiasts in the country will be enlarged.

Beginners' Collection, No. 1

4 One-Eye Divisions of Named Varieties, for
\$1.50, Postage Paid

Beginners' Collection, No. 2

8 One-Eye Divisions of Named Varieties, for
\$3.00, Postage Paid

I hope you can see that it will be to my interest to send such good varieties that every beginner will

become an enthusiast.

Many purchasers of Beginners Collections during the past two years have shown their growing interest in Peonies by sending in very nice orders on selected named varieties, so you see it is the future in which I am interested.

Two Peony Enthusiasts, one in North Dakota and the other in Washington, voluntarily canvassed their neighbors, telling of my offers to beginners, and each of them ordered between ten and fifteen collections for their friends. It will be interesting to me to watch the growth of Peony interest in both of those localities.

It is quite probable that in the very busiest part of the shipping season, about September 15th, it will be necessary to withdraw from sale these two Beginners' Collections, but I will ship all orders which I accept, and the purchaser will be immediately notified of any orders which I cannot accept.

LEE R. BONNEWITZ.